

**About Bibby Distribution:**

- One of the top ten logistics providers in the UK
- Diverse services include contract logistics, warehousing, distribution, and systems integration
- Based in Liverpool with 62 locations across the UK
- 2,500 employees
- www.bibbydist.co.uk

For Bibby Distribution, Insight Software Suite for JD Edwards enhances business efficiency, reduces costs, and streamlines strategic acquisitions

“ *The biggest benefit of Insight Reporting is that everyone across Bibby has access to the same information on a real-time basis. When we all know what the information is we can take even more effective action to address business needs.*

”

Cathy Reece

Financial Controller

Bibby Distribution

Business Challenge: Easy, timely access to data across the entire organisation

Part of the Bibby Line Group, Bibby Distribution provides leading-edge logistics solutions across the UK. With a focus on helping their customers to drive long-term value from their supply chain activities, Bibby calls its approach “Logistics Without Limits.”

Bibby is keenly aware that a company’s IT system must be designed to support business-critical processes and effective data management. Accordingly, Bibby relies on JD Edwards EnterpriseOne as its ERP system. JD Edwards helps provide back-office support and facilitates the order-to-payment cycle for Bibby’s customers.

The scalability of JD Edwards ensures that Bibby can service all of its customers’ invoicing requirements even as these companies grow and Bibby’s customer base expands. Efficiency is paramount for Bibby, and the company began to look for solutions to enhance its JD Edwards reporting.

“JD Edwards is very powerful, but the reporting was more complicated than we expected,” says Cathy Reece, Financial Controller, Bibby Distribution. “We were downloading into Excel and doing all sorts of pivoting, and we wanted the reporting process to be faster and easier.”



Benefits:

- Increases business efficiency with rapid, easy reporting and ad hoc inquiries
- Facilitates and speeds consolidation for strategic acquisitions
- Maintenance costs reduced with accurate, real-time data
- Ease of use eliminates expense for outsourced reporting
- Substantial time savings for standard reporting and during audits

Solution:

Insight Software Suite for JDE

- Insight Reporting™
- Insight Console™

Solution: Insight Software Suite for JD Edwards

Bibby evaluated several options and chose Insight business optimisation software from InsightSoftware.com. Insight is designed to drive enterprise-wide productivity by enabling users to build inquiries and reports in minutes using live data from JD Edwards.

Insight Reporting™ runs directly against EnterpriseOne data, eliminating the issues of accuracy and security associated with replicating data into another system. Insight Reporting™ also leverages JD Edwards security, and security and data integrity were deciding factors in Bibby's choice of Insight.

"As we did our research, we found that some reporting tools are very flexible, but there's no real integrity. Insight looked very good to us because it combines flexibility and security," Cathy says.

"The Insight installation was very easy," Cathy says. "Most of our month-end reports we run now in Insight at the push of a button. We have now automated most of our reports and our consolidation has been reduced from 2 days to 2 hours, purely from the implementation of Insight reports."

"The drill-through is fantastic with Insight; staff at all levels across Bibby can drill into the reports to get exactly the detail they need," Cathy says.

In addition to reporting, Insight offers ad-hoc inquiry capabilities to address immediate business needs. "The biggest benefit of Insight is that everyone across Bibby has access to the same information on a real-time basis," Cathy explains. "When we all know what the numbers are, we can take more effective action."

Rapid Time to Benefit

The Insight Software Suite for JD Edwards is very simple to learn and use, which delivers a rapid time to benefit.

"The Insight trainers are fabulous," Cathy states. "We were writing our first reports in Insight on the first day of training."

"We knew the JD Edwards tables, so that made it very quick, but we had a new person recently who did not know JDE, and he picked up Insight reporting with only a day and a half of training," Cathy adds.

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For us, Insight is the best thing since JD Edwards. We're putting even more detail into JD Edwards and using the system more, simply because Insight makes it so easy to get information and reports out efficiently.

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Cathy Reece

Financial Controller

Bibby Distribution

Security, Control and Data Integrity

“Because the Insight data comes straight from JD Edwards, nothing is changed, and we’re confident about the accuracy of the information,” Cathy notes.

“Data integrity is also higher with Insight than with solutions we used in the past.” “We’ve had instances with one report which we generated out of Insight and also another tool, and on comparison have confirmed integrity is better with Insight.”

The fact that Insight honors JD Edwards security is also saving time at Bibby. “We do weekly reporting for each of our 62 depots,” Cathy explains. “Now that we’ve rolled out Insight Reporting across all of the depots, we can write just one report instead of 62, and the security ensures that each team sees only their own numbers.”

Streamlining Company Expansion

Bibby Distribution has an aggressive growth plan including a number of strategic acquisitions, and InsightSoftware.com® is facilitating this expansion.

“Insight has enabled us to take on a number of acquisitions without increasing financial staff,” Cathy says. “The consolidation is massively speeded up with Insight. As we put acquisitions and subsidiaries on, Insight is the icing in the cake for them with JD Edwards.”

Reducing Expenses

“Before Insight, we needed to go externally to get some reports written. Now that we can do it all ourselves in Insight, we don’t need to outsource and that’s saving thousands of pounds a year,” Cathy says.

Insight Reporting™ is also helping Bibby reduce spending for maintenance for fleet vehicles and other equipment, according to Cathy. “We run a report on maintenance costs once a week in Insight. Everyone sees the same numbers and can drill down in Insight. Knowing our costs with more precision is helping reduce our maintenance costs significantly,” Cathy states.

Enhancing Efficiency and Productivity

“Insight is the best thing since JD Edwards for us,” Cathy says. “We’re putting even more detail into JD Edwards and using the ledgers more, because Insight makes it so easy to get information and reports out efficiently.”

“Our year-end is cut by about a week with Insight,” Cathy states. “We’ve cut our month-end by two days, and now we’re developing the rest of our month-end reporting pack in Insight. When that’s ready, we’ll cut at least another two days from the month-end.”

“A lot of the time savings are because the information we get from Insight is already in usable formats - we don’t need to download and edit, it’s ready to use directly from Insight,” Cathy notes.

“Doing ad-hoc requests in Insight Reporting also saves me a lot of time, especially doing the audits,” Cathy says. “For example, we’ve got 62 depots, and each one is a business unit. So, if the auditors ask for a list of subcontractors, we had to find each one by individual business unit before Insight. With Insight, we can get a report by object account and transactions by object account, and that can save us a couple of days.”



InsightSoftware.com's Solution

Insight Software Suite for JD Edwards empowers users to create simple, real-time inquiries to answer business questions. This improves productivity for reporting, analysis and reconciliations.

Companies using Insight Software gain quick access to information to increase efficiencies, enhance revenues, reduce costs and optimise cash flows.

The Bottom Line:

With rapid JD Edwards reporting and ad hoc inquiry capabilities, Insight ensures that all employees across Bibby Distribution has access to the same information on a real-time basis for effective decision making.

Bibby has an aggressive growth plan including strategic acquisitions, and Insight is facilitating this expansion by speeding up the consolidation process. The finance team reports significant time savings for weekly, monthly, and year-end reporting and during audits.

Detailed, timely data is helping Bibby reduce maintenance expenses and eliminate outsourced reporting.

“We have 187 users of Insight Console now; everyone from warehouse operatives to directors,” Cathy says. “For example, users at the depots view their weekly numbers and look at procurement reports in the Console. The users love Insight; the format is what they need, it’s easy for them to use, and the security is in place so they only see the information intended for them.”

“Overall, Insight for us is really like a BI tool,” Cathy notes. “For example, we use Insight for KPI, using the unit ledgers in JD Edwards.”

For more information please visit www.InsightSoftware.com

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